



Don't have the **budget** or **resources** to implement an e-sourcing initiative? **Think again.**

**One flat fee.
No hardware, software, or people required.**

Intesource provides all aspects of support, leveraging your internal expertise.

At Intesource, we create a custom e-sourcing process that integrates with your current business processes. This, along with our full service approach allows you to run over 50 and in some cases over 100 e-sourcing events per year, with usually a single "information coordinator" on the customer side.

Taking this approach has allowed Intesource to maintain 18% in cost reductions. It's not unusual for our customers to cost justify the Intesource solution after just the first few events.

Full service, all inclusive support:

- › Dedicated Account Manager
- › Enterprise-wide category discovery
- › Category "scoring" and selection
- › Roll out plan
- › Event calendar development
- › Best practices development
- › Specifications recovery where necessary
- › Supplier qualification (RFI)
- › RFI development and support
- › Supplier research on request
- › Sample tracking
- › Event strategy recommendations
- › Event set up
- › Buyer orientation
- › One-on-one supplier training in simulated event environment
- › Implement and support all event change requests
- › Address and broadcast all supplier questions and clarifications
- › Event execution and monitoring
- › Post event reports
- › Post event process refinement
- › Full visibility to all event related information including:
 - Supplier discussions
 - Revisions
 - Pre-bid price collection
 - Live event
- › Sourcing program management desktop tool
- › At a glance view of all aspects of your program

Intesource

www.intesource.com