

VENDOR MANAGEMENT

Automate the entire process of identifying, qualifying, and managing suppliers with immediate access to over 70 Million businesses.

The Challenge:

Today more than ever, it's important to know who you're doing business with.

Procurement leaders in today's world are tasked with cutting costs, but it's not as simple as choosing the lowest cost supplier. It takes time to find vendors who supply precisely what you're buying. Once you find those suppliers additional time is needed to further qualify them to ensure they meet your company's requirements. The clock doesn't stop there - once you've entered into an agreement you must effectively measure your vendor's ability to continue providing the product or services you've paid for. These are things you're already doing today, but how much more efficiently could you be doing them?

The Solution:

Intesource Vendor Management provides access to complete and current supplier information, with a line of sight to risk.

Intesource's Vendor Management tools and services arm business owners with information to make informed decisions about their vendors. From identifying potential suppliers to vetting them based on your specific requirements, Intesource technology and expertise can help you find the right suppliers to meet your needs - providing you the necessary tools to assess, manage, and monitor a vendor's viability and performance throughout your entire relationship.

The Features:

Research, qualify, and monitor suppliers to get a holistic and unbiased view.

- Monitor current and potential suppliers with customized watch lists
- View up to date, complete, and accurate vendor profiles
- Increase visibility into new and additional sources of supply
- Track and manage supplier performance with key performance indicators, Scorecards, and the Executive Dashboard
- Monitor risk assessment data from multiple sources

Intesource Vendor Management Integrates with the Intesource suite of e-sourcing tools and can also be used as a standalone solution. Intesource Vendor Management will enhance productivity and improve decision making - resulting in not only time and cost savings but maximized ROI.

For more information on how you can benefit from e-Sourcing and the Intesource integrated software and services solution contact Len Kaplan, Vice President of Sales, at (949) 476-3715 or lkaplan@intesource.com.



We have a presence in several states, so finding local service providers to our facilities can be challenging for our corporate procurement staff. The vendor management tool lets us search by service code while filtering and sorting vendors based on their size and location. This has really helped find qualified vendors located near our facilities that offer the services we need.

*Pioneer of the 'One Stop Shopping' experience
Major North American Retailer*

With Vendor Management:

- Access to 8 Million companies with risk data such as D&B Paydex, bankruptcy, suits, liens, or judgments
- Return meaningful results with the ability to search on key criteria such as business location, NAICS or SIC code, annual sales, risk data, and many more.
- Further filter search results with dozens of available data fields and export results to an Excel spreadsheet
- Quickly identify competitors by NAICS or SIC with the click of a button

