

CONTRACT CENTER

It's never been easier to increase organizational efficiency with visibility to key milestones.

The Challenge:

In today's business environment there's tremendous pressure to maximize performance while minimizing risk.

With 80% of all procurement being contract based, it's more important than ever for companies to not only have access to, but also maintain complete control over contracts. Unfortunately, traditional contract management systems are notorious for being so cumbersome that users often lose sight of agreements resulting in a lack of transparency into price fluctuations, auto renewals, and important documents such as insurance certificates.

The Solution:

Enhance visibility into what you've negotiated with Intesource Contract Center.

Intesource Contract Center was specifically designed for sourcing professionals or anyone in the organization tasked with overseeing relationships. Effectively manage agreements in a user friendly environment that is easy to navigate. Contract Center automates the key components of the contract oversight process to improve profitability through insight and efficient governance.

The Features:

Intesource Contract Center features an array of powerful tools accessible through your web browser.

- Store documents in a SAS 70 Type II certified repository
- Filter all contracts for an at-a-glance view with user defined search criteria such as vendor name, business owner, end date, or payment discount
- Search within documents, including Adobe PDF's, with Optical Character Recognition
- Create reminders and alerts for upcoming contract expirations and other milestones
- Eliminate "Evergreen" risks
- Define user accessibility to key contract information
- Integrate with e-sourcing and procurement initiatives
- Increase organizational compliance to contracts
- Transform your sourcing efforts into true cost savings
- Zero IT required

Used in conjunction with the Intesource suite of sourcing tools or as a standalone solution, Intesource Contract Center offers the opportunity to realize negotiated cost savings, increase insight into risk, and enhance organizational efficiency.

For more information on how this tool can complement your e-sourcing and procurement capabilities contact Len Kaplan, Vice President of Sales, at (949) 476-3715 or lkapan@intesource.com.

Ineffective control and management of supplier contracts is costing businesses \$153 billion per year in missed savings opportunities.

*Aberdeen Group
The Contract Management
Benchmark Report*



Across all departments, Intesource Contract Center helps us to more effectively manage contract end dates, auto renewals, price fluctuations to commodity indexes, and insurance certificates. Operational savings realized in this way just helps to better serve our customers. Based on increased usage by all departments where there is a need for contracts, we have expanded access to key stakeholders throughout the company from procurement to senior management.

*John Scherer,
Director, Procurement Services
Schnuck Markets, Inc.*

Intesource

www.intesource.com