



2012
innovation
Make an Impact

The logo features a red and blue circular icon on the left, followed by the word "innovation" in a dark blue, lowercase, sans-serif font. The year "2012" is positioned above the end of the word in red. Below "innovation" is the tagline "Make an Impact" in a smaller, gray, sans-serif font.

Best Practices in e-Sourcing

Annual Conference

March 4-6 | Las Vegas

Hosted by:

Intesource

Innovation '12

- » Annual Best Practices in e-Sourcing Conference
 - > 'Make an Impact' in your sourcing program and your entire organization
- » Customer Led, Intimate, Interactive
 - > Keynote presentation from industry leaders
 - > Customer led breakout sessions and case studies
 - > Thought provoking, highly interactive panel discussion
 - > First class networking opportunities
 - > Educational user workshops

“I would go anywhere to attend your conference. I love the size of your event, the intimacy and the quality of content that is shared. **It is remarkable how much your customers are willing to share about their e sourcing experiences...**it is so valuable and traditionally that just doesn't happen.”

- Marianne Timmons, Supply Chain 2020



Keynote Speakers

Past keynote speakers have included:

» **Kevin Coupe**

- > “Content Guy,” MorningNewsBeat.com & Co-Author, THE BIG PICTURE: Essential Business Lessons from the Movies

» **Alan Gladstone**

- > Chairman, President, CEO, & Owner, Anna’s Linens

» **Marianne Timmons**

- > Founder and CEO, Supply Chain 2020, LLC

» **Andrew K. Reese**

- > Editor, Supply & Demand Chain Executive

» **Jason Busch**

- > Founder & Managing Director, Azul Partners & Managing Director / Editor at www.SpendMatters.com



Breakout Session Topics

Past breakout session topics have included:

- » **John Scherer, Director, Procurement Services, Schnuck Markets, Inc.**
 - > Contract Management: Visibility Into What You've Negotiated

- » **Jason Kennedy, Manager of Continuous Improvement & Supply Chain Initiatives, Golub Corporation/Price Chopper Supermarkets**
 - > Building Successful Construction e-Sourcing Events

- » **Bill Rhyne, Director Supply Chain and Labor Management, Harris Teeter, Inc.**
 - > The Evolution of The Harris Teeter e-Sourcing Program

- » **Tim Cronk, Supply Chain Planner, Meijer**
 - > From Dashboards to Analytics: The End To End Measurement of Your e-Sourcing Program



Who Attends?

- » Anna's Linens, Inc.
- » Bashas' Inc.
- » BJC Health Care
- » Drury Inns, Inc.
- » Family Dollar Stores, Inc.
- » Foodland Super Market, Ltd.
- » Giant Eagle Inc.
- » Golub Corporation / Price Chopper Supermarkets
- » Harris Teeter, Inc.
- » Independent Marketing Alliance
- » Leonard Green & Partners, LP
- » Meijer, Inc.
- » Nash Finch Company
- » PETCO
- » Raley's Family of Fine Stores
- » Rite Aid Corp.
- » Save Mart Supermarkets
- » Schnuck Markets, Inc.
- » Source Interlink Companies
- » Spartan Stores, Inc.
- » SSI – Super Store Industries
- » Stewart's Shops Corp.
- » The Fresh Market, Inc.
- » Utz Quality Foods, Inc.
- » Washington University, St. Louis
- » Wegmans Food Markets, Inc.
- » Weis Markets, Inc.
- » Whole Foods Markets, Inc.



Who Attends?

» **Innovation hosts CEOs, CFOs, COOs, CPOs, Presidents, Vice Presidents, Directors, Managers and heads of:**

- > Procurement/Purchasing
- > Strategic Sourcing
- > e-Sourcing/Reverse Auctions
- > Operations
- > Supply Chain Management
- > Supplier Relations
- > Distribution/Logistics
- > Marketing
- > Finance
- > Merchandising



Who Attends?

- » Business to Business Manager
- » Buyer (Various Categories)
- » Category Strategies Manager
- » Chief Business Development Officer
- » Chief Financial Officer
- » Chief Operating Officer
- » Chief Procurement Officer
- » Director, E-Sourcing
- » Director, Distribution and Logistics
- » Director of Business Development
- » Director of Financial Services
- » Director of Marketing
- » Director of Merchandising
- » Director of Special Projects
- » Director of Store Services
- » Director of Supply Chain
- » Director of Supplier Relations
- » Director, Procurement Services
- » Director, Profit Improvement
- » Division Vice President, Procurement
- » eNegotiation Project Manager
- » E-Sourcing Analyst
- » Executive Vice President
- » Manager, Continuous Improvement
- » Manager, Planning and Replenishment
- » Managing Director
- » National Purchasing Director
- » Non-Retail Purchasing Contractor
- » President
- » Procurement Sourcing Analyst
- » Procurement Manager
- » Purchasing Manager
- » Regional Vice President
- » Reverse Auction Analyst
- » Senior Director
- » Senior Manager - Procurement
- » Senior Sales Manager
- » Senior Sourcing Manager
- » Senior Vice President – Category Management
- » Senior Vice President – Procurement
- » Store Supplies and Services Specialist
- » Sourcing Manager
- » Supply Chain Planner
- » Vice President & Controller
- » Vice President - Director Sales/Service
- » Vice President of Business Development
- » Vice President of Merchandising
- » Vice President of Supply Chain and Global B to B
- » Vice President – Supply Chain Integration
- » VP and General Manager Non Perishables



Register Now!

- » Bellagio Resort and Casino
- » March 4-6, 2012
- » Complimentary Registration*
 - > The following expenses are courtesy of Intesource
 - + Three nights hotel accommodations
 - + Food and beverage during conference functions
 - + Conference hosted entertainment
- » Attendees are only responsible for their flight and transportation to and from Las Vegas and Bellagio Resort
- » For registration information for non-Intesource customers please contact Kelly Deacon at (602)445-2223 or kdeacon@intesource.com



* Upon approval for non-customers

“Every year I attend many conferences, but this is one of my favorites because Intesource takes a backseat and allows the participants to control the agenda. **I love the interaction I am able to have with all of Intesource’s other customers and the opportunity to ‘pick their brains.’** I leave Innovation with new ideas and new contacts every year, which in turn makes Family Dollar more successful.”

- Bryan Rothmeyer, Director of Indirect Sourcing, Family Dollar Inc.

Register Now
Click Here

To request more information please contact Kelly Deacon at (602) 445-2223 or kdeacon@intesource.com.

Visit our website to learn more about Innovation at Intesource.com

